

Welch Allyn Selects Neoris for Regional Implementation of Global SAP Initiative

*The project includes the definition of business processes
and specific country-by-country adjustments*

Miami, FL – May 17, 2010 – Welch Allyn, a leading global manufacturer of medical diagnostic equipment, selected Neoris for the roll-out of their SAP Global Blueprint of Processes for their operations in Latin America. Commonly referred to as **The SAP Global Template**, it includes the definition of all the company's business processes as well as global SAP and industry best practices.

"With the Global Template, Welch Allyn will be able to have a single strategy to optimize the alignment of their business processes and IT systems," said Doug Gattuso, president, Neoris USA. "This in turn will allow our client to increase its market penetration, achieve higher margins and accelerate its growth in the region."

The SAP Global Template can support multiple solution requirements and meet the constraints of a variety of sites in one or multiple countries. The template includes the definition of the prerequisites, business scenarios, configuration, master data, test cases, parameters, interfaces and standards of the business.

"Implementing The SAP Global Template across the Welch Allyn Latin America business will provide us with the opportunity to simplify business operations and streamline our supply chain," said Louise McDonald, executive vice president and president, International, at Welch Allyn. "It also allows us to collect transactional data in real time to better serve our customers."

"Neoris was selected as strategic integration partner because they had specific regional knowledge in Latin America combined with deep technical knowledge of SAP," said Eric Hunt, vice president and CIO at Welch Allyn. "They were an excellent partner for this large and complex project."

Welch Allyn operates on a single instance of SAP ECC 6.0.

About Neoris

Neoris is a global business and IT consulting company that specializes in SAP and application outsourcing. Neoris is the largest IT consulting and systems integration company in Mexico and the second largest in Latin America. Neoris offers systems integration, custom application development, IT consulting and software deployment and support solutions. The company is a leading provider of nearshore outsourcing services through a global delivery model leveraging six worldwide software development centers. In 2009, Global Services ranked Neoris as the Best IT Service Provider in Latin America. Headquartered in Miami, Fla, Neoris has operations in the United States, Europe, Latin America, Africa, and the Middle East. For more information, visit www.neoris.com.

About Welch Allyn

Founded in 1915 and headquartered in Skaneateles Falls, NY (USA), Welch Allyn is a leading global manufacturer of medical diagnostic equipment and a complete range of digital and connected solutions. With 2,500 employees working in 26 different countries, Welch Allyn specializes in helping doctors, nurses, and other frontline practitioners across the globe provide the best patient care by developing innovative products, breakthrough technologies, and cutting edge solutions that help them see more patients, detect more conditions, and improve more lives. More information about Welch Allyn and its complete line of connected products and solutions may be found at www.welchallyn.com.